

## IHSAA FINANCIAL STATEMENT @ 07/26/23

	2022-23 Actual Audited	2022-23 YTD	2023-24 Budget	2023-24 YTD	% OF BUDGET
<b>REVENUE</b>					
<b>GENERAL</b>					
Sponsorships	\$686,961.29	\$38,721.22	\$685,000.00	\$0.00	0%
Catastrophic Insurance	143,318.00	52,656.00	142,000.00	44,228.00	31%
Memberships	92,620.00	37,400.00	94,000.00	27,071.00	29%
Activity Cards	246,514.00	43,595.00	240,000.00	23,292.00	10%
Interest/Dividends	18,285.16	19,944.48	2,500.00	0.00	0%
Fines	50.00	0.00	0.00	0.00	0%
Publication Ads	0.00	0.00	0.00	0.00	0%
Misc. Publications	0.00	0.00	0.00	0.00	0%
Misc. Income	5,069.35	0.00	4,000.00	0.00	0%
All Star Percent	0.00	0.00	0.00	0.00	0%
Hall of Fame	7,452.55	1,245.35	6,500.00	550.00	0%
Donations	0.00	0.00	0.00	0.00	0%
<b>TOTAL GENERAL</b>	<b>\$1,200,270.35</b>	<b>\$193,562.05</b>	<b>\$1,174,000.00</b>	<b>\$95,141.00</b>	<b>8%</b>
<b>OFFICIALS</b>					
Registration Fees	\$44,535.22	\$16,677.00	\$45,000.00	\$0.00	0%
Rule Books	130.00	0.00	150.00	0.00	0%
Spirit Tech Judge Reg.	320.00	0.00	200.00	0.00	0%
Speech Arts Fees	0.00	0.00	0.00	0.00	0%
<b>TOTAL OFFICIALS</b>	<b>\$44,985.22</b>	<b>\$16,677.00</b>	<b>\$45,350.00</b>	<b>\$0.00</b>	<b>0%</b>
<b>ACTIVITIES</b>					
Football	\$266,383.56	\$0.00	\$260,000.00	\$0.00	0%
Volleyball	69,954.35	0.00	57,500.00	0.00	0%
Cross Country	12,110.00	0.00	7,500.00	0.00	0%
Swimming	13,826.50	0.00	13,000.00	0.00	0%
Boys Basketball	340,598.30	0.00	340,000.00	0.00	0%
Girls Basketball	151,538.42	0.00	150,000.00	0.00	0%
Wrestling	141,832.00	0.00	140,000.00	0.00	0%
Soccer	64,205.59	0.00	70,000.00	0.00	0%
Track	79,834.50	0.00	75,000.00	0.00	0%
Softball	57,218.50	0.00	45,000.00	0.00	0%
Dance/Cheer	94,524.24	0.00	90,000.00	0.00	0%
Speech Arts	100.00	0.00	100.00	0.00	0%
Programs	28,944.22	10.00	30,000.00	0.00	0%
Vendor Fees	3,340.00	0.00	3,500.00	0.00	0%
Merchandise Rights	0.00	0.00	0.00	0.00	0%
Ball Contract	0.00	0.00	0.00	0.00	0%
Broadcast/Ticketing Rights	59,283.00	0.00	95,000.00	0.00	0%
YEA Management	26,000.00	0.00	26,500.00	0.00	0%
Revenue Share	0.00	0.00	10,000.00	0.00	0%
<b>TOTAL ACTIVITIES</b>	<b>\$1,409,693.18</b>	<b>\$10.00</b>	<b>\$1,413,100.00</b>	<b>\$0.00</b>	<b>0%</b>
<b>TOTAL REVENUE</b>	<b>\$2,654,948.75</b>	<b>\$210,249.05</b>	<b>\$2,632,450.00</b>	<b>\$95,141.00</b>	<b>4%</b>

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<b>EXPENSES</b>					
<b>GENERAL</b>					
Publications	\$542.52	\$0.00	\$500.00	\$0.00	0%
Committees	10,402.99	0.00	6,000.00	0.00	0%
Board of Directors	61,287.03	306.33	60,000.00	601.73	1%
Office Supplies	5,302.13	681.82	6,500.00	0.00	0%
Repair & Maintenance	19,389.06	1,487.72	8,000.00	0.00	0%
Xerox Mntnce Agrmnt	6,984.28	1,131.04	6,000.00	0.00	0%
Printing	1,113.24	0.00	1,750.00	967.68	55%
Dues & Subscrip.	9,765.82	196.00	10,000.00	831.00	8%
Public Relations	4,015.00	0.00	3,500.00	0.00	0%
Property Tax Expense	0.00	0.00	0.00	0.00	0%
Miscellaneous	6,311.58	(58.62)	5,500.00	0.00	0%
Intern	3,500.00	0.00	4,000.00	0.00	0%
Equipment/Furniture	14,299.29	0.00	10,000.00	0.00	0%
Automobile	3,752.41	103.70	3,500.00	83.95	2%
Utilities	10,643.64	367.69	7,500.00	292.99	4%
Telephone/Internet	10,412.54	434.24	10,000.00	0.00	0%
Bank Charges/NSF Checks	295.91	12.72	300.00	0.00	0%
Travel	33,612.39	0.00	35,000.00	0.00	0%
Catastrophic Ins.	171,345.11	0.00	172,000.00	0.00	0%
Legal	5,829.62	100.00	10,000.00	240.00	2%
Accounting	9,345.00	0.00	10,000.00	0.00	0%
Postage	6,106.57	189.36	6,500.00	318.31	5%
Hall of Fame	20,926.36	(100.00)	22,000.00	0.00	0%
Insurance	12,656.00	0.00	13,000.00	0.00	0%
Website Expense	6,445.00	6,430.00	7,000.00	0.00	0%
<b>TOTAL GEN. EXP.</b>	<b>\$434,283.49</b>	<b>\$11,282.00</b>	<b>\$418,550.00</b>	<b>\$3,335.66</b>	<b>1%</b>
<b>PERSONNEL</b>					
Salaries	\$450,391.34	\$37,323.77	\$472,500.00	\$39,486.32	8%
Payroll Taxes	88,227.48	7,326.65	88,000.00	7,450.18	8%
Employee Benefits	87,368.65	6,727.10	94,000.00	0.00	0%
Contract Labor	5,600.00	0.00	5,000.00	0.00	0%
Education/Training	380.00	0.00	2,000.00	0.00	0%
<b>TOTAL PERSONNEL</b>	<b>\$631,967.47</b>	<b>\$51,377.52</b>	<b>\$661,500.00</b>	<b>\$46,936.50</b>	<b>7%</b>
<b>OFFICIALS</b>					
Rule Books	\$34,913.98	\$0.00	\$37,500.00	\$8,743.70	23%
Rules Clinics	24,746.31	7,502.19	25,000.00	13,155.52	53%
Background Checks	0.00	0.00	0.00	0.00	0%
Officials Training	0.00	0.00	2,500.00	0.00	0%
Officials Insurance	36,970.00	0.00	42,000.00	0.00	0%
<b>TOTAL OFFICIALS</b>	<b>\$96,630.29</b>	<b>\$7,502.19</b>	<b>\$107,000.00</b>	<b>\$21,899.22</b>	<b>20%</b>
<b>PAGE TOTALS</b>	<b>\$1,162,881.25</b>	<b>\$70,161.71</b>	<b>\$1,187,050.00</b>	<b>\$72,171.38</b>	

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	2022-23 Actual Audited	2022-23 YTD	2023-24 Budget	2023-24 YTD	% OF BUDGET
<b>EXPENSES CONT'D.</b>					
<b>TOTALS FORWARD</b>	\$1,162,881.25	\$70,161.71	\$1,187,050.00	\$72,171.38	
<b>ACTIVITIES</b>					
Referees/Judges	\$269,333.59	\$0.00	\$285,000.00	\$0.00	0%
Team Reimbursements	104,016.44	0.00	110,000.00	0.00	0%
On-Site Expenses	616,903.59	0.00	565,400.00	523.36	0%
Programs	9,434.92	0.00	10,000.00	0.00	0%
Awards	104,871.31	1,135.89	105,000.00	763.26	1%
Sweatshirts	244,812.94	0.00	235,000.00	0.00	0%
Milk/Milk Crew	11,282.00	0.00	12,000.00	0.00	0%
Interscholastic Star/SAC	28,065.34	338.00	28,000.00	1,681.53	6%
Sales Tax	74,171.99	294.58	75,000.00	0.00	0%
Pixellot Reimbursement			20,000.00	0.00	0%
<b>TOTAL ACTIVITIES</b>	\$1,462,892.12	\$1,768.47	\$1,445,400.00	\$2,968.15	0%
Amortization Expense					
Depreciation Expense	\$49,263.00				
<b>GRAND TOTAL EXP.</b>	\$2,675,036.37	\$71,930.18	\$2,632,450.00	\$75,139.53	3%
<b>TOTAL REVENUE</b>	\$2,654,948.75	\$210,249.05	\$2,632,450.00	\$95,141.00	4%
<b>TOTAL EXPENSES</b>	\$2,675,036.37	\$71,930.18	\$2,632,450.00	\$75,139.53	3%
<b>PROFIT/LOSS</b>	(\$20,087.62)	\$138,318.87	\$0.00	\$20,001.47	