

## IHSAA FINANCIAL STATEMENT @ 09/15/23

	2022-23 YE Actuals	2022-23 YTD	2023-24 Budget	2023-24 YTD	% OF BUDGET
<b>REVENUE</b>					
<b>GENERAL</b>					
Sponsorships	\$686,961.29	\$162,500.00	\$685,000.00	\$174,244.82	25%
Catastrophic Insurance	143,318.00	139,913.00	142,000.00	135,534.00	95%
Memberships	92,620.00	89,995.00	94,000.00	91,391.00	97%
Activity Cards	246,514.00	199,641.00	240,000.00	219,832.00	92%
Interest/Dividends	18,285.16	(27,143.13)	2,500.00	309.52	12%
Fines	50.00	0.00	0.00	25.00	0%
Publication Ads	0.00	0.00	0.00	0.00	0%
Misc. Publications	0.00	0.00	0.00	0.00	0%
Misc. Income	5,069.35	120.00	4,000.00	120.00	3%
All Star Percent	0.00	0.00	0.00	0.00	0%
Hall of Fame	7,452.55	7,452.55	6,500.00	5,673.55	87%
Donations	0.00	0.00	0.00	0.00	0%
<b>TOTAL GENERAL</b>	<b>\$1,200,270.35</b>	<b>\$572,478.42</b>	<b>\$1,174,000.00</b>	<b>\$627,129.89</b>	<b>53%</b>
<b>OFFICIALS</b>					
Registration Fees	\$44,535.22	\$26,258.72	\$45,000.00	\$20,932.00	47%
Rule Books	130.00	60.00	150.00	120.00	80%
Spirit Tech Judge Reg.	320.00	160.00	200.00	0.00	0%
Speech Arts Fees	0.00	0.00	0.00	0.00	0%
<b>TOTAL OFFICIALS</b>	<b>\$44,985.22</b>	<b>\$26,478.72</b>	<b>\$45,350.00</b>	<b>\$21,052.00</b>	<b>46%</b>
<b>ACTIVITIES</b>					
Football	\$266,383.56	\$0.00	\$260,000.00	\$0.00	0%
Volleyball	69,954.35	0.00	57,500.00	0.00	0%
Cross Country	12,110.00	0.00	7,500.00	0.00	0%
Swimming	13,826.50	0.00	13,000.00	0.00	0%
Boys Basketball	340,598.30	0.00	340,000.00	0.00	0%
Girls Basketball	151,538.42	0.00	150,000.00	0.00	0%
Wrestling	141,832.00	0.00	140,000.00	0.00	0%
Soccer	64,205.59	0.00	70,000.00	0.00	0%
Track	79,834.50	0.00	75,000.00	0.00	0%
Softball	57,218.50	0.00	45,000.00	0.00	0%
Dance/Cheer	94,524.24	0.00	90,000.00	0.00	0%
Speech Arts	100.00	0.00	100.00	0.00	0%
Programs	28,944.22	10.00	30,000.00	0.00	0%
Vendor Fees	3,340.00	0.00	3,500.00	0.00	0%
Merchandise Rights	0.00	0.00	0.00	0.00	0%
Ball Contract	0.00	0.00	0.00	0.00	0%
Broadcast/Ticketing Rights	59,283.00	0.00	95,000.00	0.00	0%
YEA Management	26,000.00	6,500.00	26,500.00	0.00	0%
Revenue Share	0.00	0.00	10,000.00	0.00	0%
<b>TOTAL ACTIVITIES</b>	<b>\$1,409,693.18</b>	<b>\$6,510.00</b>	<b>\$1,413,100.00</b>	<b>\$0.00</b>	<b>0%</b>
<b>TOTAL REVENUE</b>	<b>\$2,654,948.75</b>	<b>\$605,467.14</b>	<b>\$2,632,450.00</b>	<b>\$648,181.89</b>	<b>25%</b>

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<b>EXPENSES</b>					
<b>GENERAL</b>					
Publications	\$542.52	\$85.16	\$500.00	\$50.93	10%
Committees	10,402.99	2,755.79	6,000.00	2,337.24	39%
Board of Directors	61,287.03	11,637.55	60,000.00	12,533.62	21%
Office Supplies	5,302.13	2,062.85	6,500.00	1,914.92	29%
Repair & Maintenance	19,389.06	2,257.76	8,000.00	701.59	9%
Xerox Mntnce Agrmnt	6,984.28	1,431.02	6,000.00	542.89	9%
Printing	1,113.24	682.36	1,750.00	1,262.38	72%
Dues & Subscrip.	9,765.82	4,520.00	10,000.00	3,681.00	37%
Public Relations	4,015.00	0.00	3,500.00	0.00	0%
Property Tax Expense	0.00	0.00	0.00	0.00	0%
Miscellaneous	6,311.58	2,133.63	5,500.00	867.55	16%
Intern	3,500.00	0.00	4,000.00	0.00	0%
Equipment/Furniture	14,299.29	721.88	10,000.00	4,236.92	42%
Automobile	3,752.41	529.31	3,500.00	998.90	29%
Utilities	10,643.64	1,009.00	7,500.00	1,224.77	16%
Telephone/Internet	10,412.54	1,864.84	10,000.00	1,177.56	12%
Bank Charges/NSF Checks	295.91	38.16	300.00	25.44	8%
Travel	33,612.39	8,420.35	35,000.00	5,267.65	15%
Catastrophic Ins.	171,345.11	171,345.11	172,000.00	101,168.90	59%
Legal	5,829.62	2,912.76	10,000.00	380.00	4%
Accounting	9,345.00	9,250.00	10,000.00	10,250.00	103%
Postage	6,106.57	1,530.34	6,500.00	1,226.60	19%
Hall of Fame	20,926.36	19,009.88	22,000.00	22,216.84	101%
Insurance	12,656.00	0.00	13,000.00	0.00	0%
Website Expense	6,445.00	6,430.00	7,000.00	1,030.00	15%
<b>TOTAL GEN. EXP.</b>	<b>\$434,283.49</b>	<b>\$250,627.75</b>	<b>\$418,550.00</b>	<b>\$173,095.70</b>	<b>41%</b>
<b>PERSONNEL</b>					
Salaries	\$450,391.34	\$111,971.31	\$472,500.00	\$79,657.04	17%
Payroll Taxes	88,227.48	21,979.86	88,000.00	15,029.24	17%
Employee Benefits	87,368.65	21,312.95	94,000.00	22,850.50	24%
Contract Labor	5,600.00	700.00	5,000.00	600.00	12%
Education/Training	380.00	0.00	2,000.00	0.00	0%
<b>TOTAL PERSONNEL</b>	<b>\$631,967.47</b>	<b>\$155,964.12</b>	<b>\$661,500.00</b>	<b>\$118,136.78</b>	<b>18%</b>
<b>OFFICIALS</b>					
Rule Books	\$34,913.98	\$16,632.96	\$37,500.00	\$28,981.42	77%
Rules Clinics	24,746.31	13,621.73	25,000.00	16,585.89	66%
Background Checks	0.00	0.00	0.00	0.00	0%
Officials Training	0.00	0.00	2,500.00	0.00	0%
Officials Insurance	36,970.00	36,970.00	42,000.00	40,872.00	97%
<b>TOTAL OFFICIALS</b>	<b>\$96,630.29</b>	<b>\$67,224.69</b>	<b>\$107,000.00</b>	<b>\$86,439.31</b>	<b>81%</b>
<b>PAGE TOTALS</b>	<b>\$1,162,881.25</b>	<b>\$473,816.56</b>	<b>\$1,187,050.00</b>	<b>\$377,671.79</b>	

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	2022-23 YE Actuals	2022-23 YTD	2023-24 Budget	2023-24 YTD	% OF BUDGET
<b>EXPENSES CONT'D.</b>					
<b>TOTALS FORWARD</b>	\$1,162,881.25	\$473,816.56	\$1,187,050.00	\$377,671.79	
<b>ACTIVITIES</b>					
Referees/Judges	\$269,333.59	\$1,111.03	\$285,000.00	\$2,362.48	1%
Team Reimbursements	104,016.44	0.00	110,000.00	0.00	0%
On-Site Expenses	616,903.59	13,003.81	565,400.00	5,072.76	1%
Programs	9,434.92	0.00	10,000.00	0.00	0%
Awards	104,871.31	29,062.76	105,000.00	43,811.47	42%
Sweatshirts	244,812.94	0.00	235,000.00	0.00	0%
Milk/Milk Crew	11,282.00	0.00	12,000.00	0.00	0%
Interscholastic Star/SAC	28,065.34	4,536.19	28,000.00	10,359.04	37%
Sales Tax	74,171.99	297.98	75,000.00	1,091.77	1%
Pixellot Reimbursement	0.00	0.00	20,000.00	0.00	0%
<b>TOTAL ACTIVITIES</b>	\$1,462,892.12	\$48,011.77	\$1,445,400.00	\$62,697.52	4%
Amortization Expense					
Depreciation Expense	\$49,263.00				
<b>GRAND TOTAL EXP.</b>	\$2,675,036.37	\$521,828.33	\$2,632,450.00	\$440,369.31	17%
<b>TOTAL REVENUE</b>	\$2,654,948.75	\$605,467.14	\$2,632,450.00	\$648,181.89	25%
<b>TOTAL EXPENSES</b>	\$2,675,036.37	\$521,828.33	\$2,632,450.00	\$440,369.31	17%
<b>PROFIT/LOSS</b>	<b>(\$20,087.62)</b>	\$83,638.81	\$0.00	\$207,812.58	